

Chamber of Commerce & Tourism News

Fulton County – Seeing is Believing!
September 2006



Chamber Membership Meeting

The Chamber of Commerce & Tourism Membership Meeting will be held at the American Legion, in McConnellsburg from 12:30 PM to 1:30 PM, Wednesday, September, 20th. **DON'T FORGET, YOUR MEMBERSHIP HAS ALREADY PAID FOR ONE PERSON FROM YOUR ORGANIZATION TO EAT!** See more information below for more details!

A Message from Kathy & Anita

Hello Fellow Chamber and Tourism Members!

A lot of things have been happening in the Chamber of Commerce & Tourism the past couple of months. One of the exciting developments is that the Chamber of Commerce & Tourism and FIDA offices are finally going to be moved into our new location on Monday, September 11th. It will be a long process but hopefully before the FFFF we will be operating comfortably at our new location. Our new address will be 201 Lincoln Way West, Suite 101, McConnellsburg, PA 17233. The phone number, fax number and email address will stay the same.

There have been some personnel changes in the Chamber of Commerce & Tourism as well. Starting September 11th, Kathy Fester will no longer be President but Executive Director of our organization. Stacey Bell will be taking her place as Interim President to finish out the year. A new Vice-President will be decided upon at the next board meeting. Anita Mellott will be keeping her position as Administrative Assistant / Secretary and manning the office.

With all of the new and exciting changes going on, the Chamber of Commerce & Tourism will be on its way to being even bigger and better than ever. Please stay tuned for more exciting and wonderful news.

THANK YOU AND HAVE A HAPPY AND WONDERFUL MONTH!

*THE Alleghenies*TM
This Place Speaks To You.

KATHY FESTER & ANITA MELLOTT

Executive Director & Administrative Assistant / Secretary
Fulton County Chamber of Commerce & Tourism

Fulton Fall Folk Festival Information

Fulton Fall Folk Festival

The Chamber of Commerce & Tourism is currently looking for Craft Demonstrators for the Fulton Fall Folk Festival. If you have a craft that can be demonstrated such as candle dipping, wool spinning, blacksmithing, etc. then we are looking for you. There is no fee to participate. For more information call Anita at (717) 485-4064.

Food & Craft Vendors

The Chamber of Commerce & Tourism is also looking for food and craft vendors for the Fulton Fall Folk Festival. If you have a craft, direct sales or food that you would like to sell at the festival then contact Anita at (717) 485-4064 or go online at www.fultoncountypa.com and download the forms to send in.

Calling All Businesses

We are currently asking all local businesses to help us out with prizes for the FFFF parade winners. Trophies will not be given out. Instead the Chamber of Commerce & Tourism would like to give the winners a gift certificate from our local businesses. Please call Anita at (717) 485-4064 or send your certificate in the mail at P.O. Box 141, McConnellsburg, PA 17233. Thank you in advance for your help!

Fulton Fall Folk Festival Volunteers

We are currently looking for volunteers to help out at the FFFF Chamber of Commerce & Tourism booth on Saturday & Sunday. The Chamber of Commerce & Tourism will be selling sale items such as maps, sweatshirts, hats, ornaments etc. We will also have Fulton County information available for customers to pick up. The shifts are broken up into 3 hour shifts with only two people per shift. If you will be able to help, please contact Anita Mellott at 717-485-4064.

September Membership Meeting

For the September Membership Meeting, the Chamber of Commerce & Tourism will be having Calvin Gilchrist as a speaker. Mr. Gilchrist will be speaking on "General Reporting Obligations of Unclaimed Property Holders".

The meeting will be held at the McConnellsburg American Legion on September 20th at 12:30 p.m.

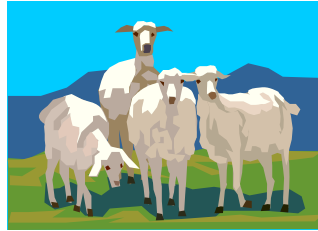
HOPE TO SEE YOU ALL THERE!!

November Lottery

Lottery tickets are now available to purchase for the month of November. The tickets will be \$5.00 each and you can win \$5 - \$200! Be sure to purchase as many as you can because they will go quick! To cash in on this great offer, purchase your ticket from a Chamber of Commerce & Tourism Member.

Special Thank You

The Chamber of Commerce & Tourism would like to send out a special thank you to Harvey & Pat Berkstresser who own The Barn Flea & Craft Market and The Barn Storage Units on 522 North. The Berkstresser's were gracious enough to help the Chamber & Tourism and the Fulton Industrial Development with storage units to store our supplies in until we get moved into our new offices. Harvey & Pat not only offer storage units, they also set up vendors for the Fulton Fall Folk Festival. If you are in need of a place to set up for the festival then please call them at 717-485-4711.



Business Spotlight

Sheep Ridge Farm

The Sheep Ridge Farm Country Gift Shop opened in 1991 in the basement of the Garber home. It expanded to a building next to our home on Peach Orchard Road. We try to promote local craftsmen and artists & host local picnics and meetings. We like to share our view and homey atmosphere. Our second location is a spot at Fulton Antiques. Our popular products include Lang cards & calendars, Colonial Tin products and Boyd's Bears. We host in-home Boyd's Bears parties. Loy has a batting cage in our home to instruct young baseball players.

Golf Tournament Update

The Chamber of Commerce & Tourism would like to give a special thank you to:

**THE SHAK
PARK'S TEXACO
AMERICAN LEGION POST 561
GIANT FOOD STORES
KATHY FESTER
STACEY BELL
SELEEN SHIMER
ANITA MELLOTT
MARK WASHABAUGH**

**BOBBY SNYDER
CLYDE BOOKHEIMER
MARY K. SEVILLE
GERRY RAMSEY
JULIE DOVEY
SHIRLEY HALL
ELVEY'S FLOWERS
BRENDA GORDON**

The results of the tournament are as follows:

1st Place Team

**Howard Tomlinson
Dale Bachart
Dargl Booher**

2nd Place Team

**Bob Paruch
Harlon Deshong
Logan Wagner**

3rd Place

**Stanley J. Kerlin
Gary Rife
Brandon Brown**



Manager's Corner – Who is Key?

I had an interesting conversation the other day with a client. We were discussing her company's strategic plan and the next step: the succession plan. I was outlining for her the basic steps to identifying the responsibilities of key positions when she asked a great question: "Just what is a 'key' position?"

Her question honestly stunned me for a moment because of its simplicity and its importance. If we as business owners don't know which positions in our company are "key", how can we ensure we've got those positions properly staffed, trained, and supported now and into the future? If we don't have our key positions solidly staffed and operating effectively, what might we anticipate about the rest of our company's positions?

From most consultants' and businesses' perspectives, key positions are typically those positions that sit in the "C-Suite": i.e., Chief Executive Officer (CEO), Chief Operating Officer (COO), Chief Financial Officer (CFO), Chief Information Officer (CIO), and chief of anything else, as well as other members of the executive and senior management teams. From my perspective, a key position is any position within an organization that has no double. Basically any position within your company that you only have "1" of – so this could be your CEO, your Director of Sales, your Office Manager, your Maintenance Supervisor, and your Mechanic Level 3. My definition of key positions obviously creates more "key positions" but for any organization to do effective organizational and employee planning, you need to take into account all of those situations where one person currently holds all the knowledge of his or her position. If he or she leaves your company, you do not want your organization held hostage because no one else knows how to do that job – be it the CEO's or the Maintenance Supervisor's.

Given this, it's crucial that all key positions be reviewed to ensure employees in key positions are:

1. Documenting critical procedures (i.e., procedures that only this position handles or knows how to do).
2. Identifying and training a handful of other employees on the critical procedures to ensure others know how to do or at least know how to access the information to do these critical procedures.
3. Identifying and developing others who could step up or step into their position when promotions occur or if needed for an unanticipated reason.

So, who is "key" to your company? It's obviously not just the people in the fancy offices. It's anyone who knows the key to running an area of your business.

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WBS is a team of Strategic Planning and Leadership Development
Consultants, Trainers, and Speakers. Liz can be reached at
liz@wbsllc.com or (717)597-8890.**



“WHAT ABOUT ME?”

A Support Group for brothers and sisters of children with special needs.

Is there one child in your family who has a special reason for getting a lot of attention? The siblings of those with autism, attention disorders, disabling or chronic medical conditions can often feel left out.

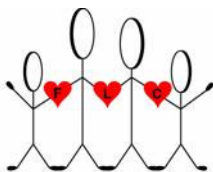
This group will focus on the unique “ordinary” child. We’ll learn about feelings and coping skills and celebrate each group member just for being a great kid.

Sessions will be held every other Thursday beginning September 21st, 2006 and ends December 14, 2006 (seven sessions in all), from 6:30 to 7:30 pm at the Frances Leiter Center. The fee, based on a sliding scale, ranges from \$10 to \$40 per session.

Space is limited and restricted to ages 7-12. A get-acquainted interview prior to the beginning of the group may be required.

Please call 264-8552 for more information.

 **Children's Aid Society**
at **F**rances **L**eiter **C**enter



539 Lincoln Way East
Chambersburg PA 17201

(717) 264-8552
(717) 264-0680 (Fax)

Email: fic@pa.net

www.cassouthernpa.org

Autism Awareness Fair

**WHERE: Keystone Health Center
820 Fifth Avenue**

**WHEN: SATURDAY
September 16, 2006
12:00 to 4:00 p.m.**

**WHO: Autistic individuals and their
families, friends, loved ones,
and care providers**

- Fun and games**
- Sensory activities**
- Educational information from local
wrap-around agencies**
- FREE Food**
- FREE Raffle**
- Music**

**Entertainment provided by Phantom Shadow and Patches'
Pony Rides**

For more information call 717-263-4313 x132

Fulton County Chamber of Commerce & Tourism
P.O. Box 141
201 Lincoln Way West, Ste. 101
McConnellsburg, PA 17233

The
Mailing
Address
Goes
Here

Chamber of Commerce Office & Tourism Visitor Center Hours
Monday – Friday (9:00 a.m. to 4:30 p.m.)
Lunch (12:00 p.m. to 12:30 p.m.)

(717) 485-4064

www.fultoncountypa.com
fultoncountypa@earthlink.net

Excluding Major Holidays

2006 Chamber of Commerce & Tourism Officers

President Stacey Bell
Vice President
Treasurer Seleen Shimer
Admin. Assistant Anita Mellott
Executive Director. Kathy Fester

Chamber of Commerce & Tourism Board Members

Julia E. Dovey – Fulton County Partnership
Bobby Snyder – Snyder Insurance Agency
Mary Kay Seville – Fulton County Planning Commission
Seleen Shimer – Fulton County Conservation District
Loy Garber – Sheep Ridge Farm
Cheryl Morton – Morton’s Attic
Judy Neil – Phantom Fireworks
Gerri Ramsey – Community Bankers Insurance Agency
Stacey Bell – Peck Insurance Agency, Inc.
Clyde Bookheimer
Ellis Yingling – Fulton County Commissioner
Mark Washabaugh – Professional Uniforms & Advertising
Howard Tomlinson – Mellott Wood Preserving
Brenda Gordon – First National of McConnellsburg

